

BUSINESS CONSULTANTS
FOR PERSONNEL MARKETING

KON-PART

EXCELLENT SOLUTIONS
THROUGH COMPETENCE
AND PERSONALITY

WELCOME AT KON-PART

Business Consultants for Personnel Marketing

Since 1986 KON-PART's business consultants are committed to an in-depth personnel marketing. They do not only fill positions but analyse and at times newly define requirements together with the client.

This leads to results that satisfy all parties involved; the client whose new specialist or executive, professionally and personally, fulfils the desired profile; the specialist or executive whose qualification and personality fits the position within the company to an optimum; and, finally, the business consultant who has successfully led the selection process with diligence, competence and personality.

The personal, individual contact of the business consultant with clients and candidates has inevitably resulted in the performance of KON-PART to go far beyond the placement of personnel.

The questioning of required personnel competences and the job advertisement entail that KON-PART's business consultants may propose a change or repositioning of structures within the company; the goal being not only to obtain a perfect fit for the vacant position but also to better prepare the department in question for its future tasks.

THE BUSINESS CONSULTANTS



Dieter Luebcke, Michael Spreen, Werner Faber, Felix Graffenberg, Doris Sophie Franke, Michael Meier

Personnel Consultation With Personality

It takes an entrepreneur to fully understand a company, to analyse its culture and assess the internal structures and processes.

This qualification unites KON-PART's business consultants, who bring a variety of work experiences, market and trade competences to the personnel marketing table.

The extensive knowledge of company structures and the functioning of family-owned, medium-sized companies are the basis for the partnership and personal collaboration that is backed by trust and respect.

Beyond that, international commissions are part of the business consultants' day-to-day business as they form part of an international network familiar with different communication expectations and processes – an important criterion in today's globalized world.

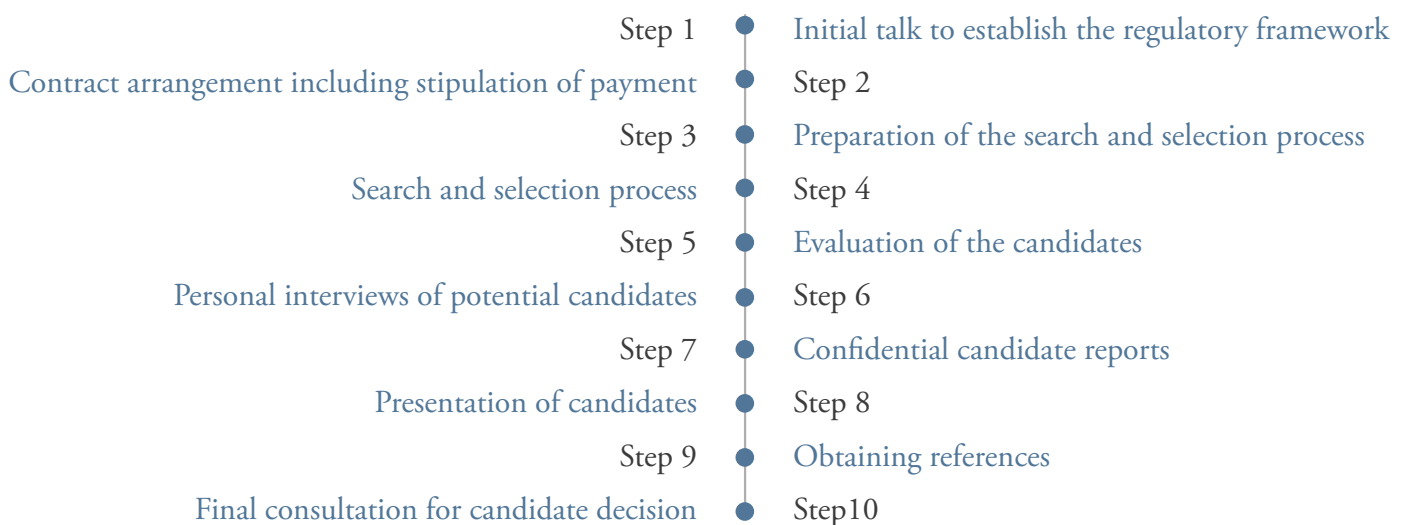
THE PROCESS

10 Steps to the Best Possible Filling of a Vacancy

As business consultants for personnel marketing, we are, of course, members of the BDU, German Association of Business Consultants, whose consulting principles form the basis of our business. We have presented an ideal-typical development of the extensive consulting process, from the initial interview to the finalization of the project, in order to give you, as a client, an impression of the care, quality and discretion we use in our search and selection of qualified professionals and executives.



Structured and standardized processes and work, following defined quality management standards, lead to the productive consulting that is basis of our business.



THE PRINCIPLES

What's Important to us

I Professionalism

The way we think and act is always based on the highest professionalism.

II Discretion

We will protect the shared information with utmost discretion.

III Trust

We highly value your trust.

IV Excellence

We focus exclusively on top clients as well as top candidates.

V Competence

Top consultancy is based on an excellent knowledge of human nature and is always a management issue.

VI Flexibility

We offer personnel consultancy in all branches, hierarchies and departments.

VII Price consciousness

Our fee is always appropriate and transparent, our service efficient.

VIII Partnership

Openness and straightforwardness are the basis of our solid, fair cooperation.

IX Image

Our high qualification and capabilities characterise our appearance.

X Sustainability

Our service aims at lasting success for clients and candidates.

THE MODULAR SYSTEM

What makes us different

Experience shows: The carefully prepared official requirement profile often does not reflect the actual situation and multi-faceted expectations within the company accurately. But which process system could be used to fill a position more precisely?

In order to answer this question, Werner Faber, together with personnel trainer Ulf D. Posé, has developed two complementary modules, which support the successful KON-PART personnel marketing optimally, and are at the same time unique within the market.

Option 1: Creation of an in-depth requirement profile

If so desired by the client, the characteristics and competences required are investigated above and beyond the usual requirement profile depth. In order to do this, the expectations and informal conditions are determined on up to five levels, such as direct superiors, colleagues, co-workers, HR, and staff representatives.

Option 2: Individual support during integration

The new manager is supported and coached during the first months, in order to assure optimal implementation into the company processes. At the same time, the expectations of the candidate are reflected in a result-oriented manner with those which are identified in the in-depth requirement profile.

THE MODULAR SYSTEM

Your added value in recruiting

How can investment in personnel recruitment be made more efficient and sustainable? By the company investing in preparation and follow-up: The unique module-based concept from KON-PART adjusts the expectations of the company to the potential of the candidate, optimising the implementation of the candidate into the operative processes of the company.

KON-PART Personnel Marketing



The classic personnel search with an individual search and selection system: Which candidates optimally satisfy the precise and finely adjusted requirements profile?

KON-TEXT Analysis



The optional interface analysis within the company, in order to define the requirement profile precisely:
Which expectations and situations are there in the social, cultural and informal environments?

KON-SENS Coaching



The optional integration support, in order to prevent the development of potential conflicts:
Assurance of optimal and sustained binding of the candidate by means of regular reflection.

Why We Stand Out



Senior consultancy

Not just anybody will work with you, but an experienced entrepreneurial personality - professional, reliable and with an extensive background.



Understanding of entrepreneurial concerns

Only an entrepreneur can give competent advice to a company, perfectly analyse its culture and carefully evaluate internal structures and processes.



Competence through trade know-how

Our business consultants bring decades of experience in the most varied of trades, markets and business segments into the personnel marketing.



Ability to judge character through years of practice

Especially when it comes to placement of professionals and executives, we ensure that the personalities of the candidates and the company are a long term match.



Individuality in spite of standardized processes

All processes needed for the recruiting are executed personally by the business consultant who has been assigned to the client, as he is responsible individually and proactively.



Promptness in project processing

Our extensive knowledge of strategies and processes in the recruiting market allow us to act fast and effectively.



Cost awareness

Quality has its price. As entrepreneurs, we know to use your investment wisely - goal oriented, sustainable and efficiently.

THE CONTACTS

You're welcome

KON-PART GmbH

Albertusstr. 44A
41061 Moenchengladbach
Germany
T +49 2161 9909860
F +49 2161 9909861
info@kon-part.de

Headquarters Moenchengladbach

Werner Faber
T +49 2161 9909860
faber@kon-part.de

Lippstadt

Felix Graffenberg
T +49 2941 2860-0
felix.graffenberg@kon-part.de

Dortmund

Michael Meier
T +49 231 56488444
meier@kon-part.de

Nohn/Eifel

Doris Sophie Franke
T +49 2696 931307
franke@kon-part.de

Karlsruhe

Michael Spreen
T +49 721 35278350
spreen@kon-part.de

Wuppertal

Dieter Luebcke
T +49 172 2064980
luebcke@kon-part.de

THE DIRECTIONS

KON-PART

KON-PART GMBH

Albertusstr. 44A
41061 Moenchengladbach
Germany
T +49 2161 9909860
F +49 2161 9909861
info@kon-part.de

Headquarters Moenchengladbach

Werner Faber
T +49 2161 9909860
faber@kon-part.de

